



DAWN B. LANDAU
Associate Broker

Professional Experience:

- **Remax Metro Atlanta- Environs Real Estate Team** **2008-Present**
 - Multi-Million Dollar Sales Club Lifetime Member
 - 2014 Individual Sales Volume \$7.5M
 - 2015 Forecast Sales Volume \$10M

- **Environs Residential Design & Construction** **2001-Present**
 - 2013 EarthCraft Renovator of the Year
 - 2012 EarthCraft Renovation Award
 - 2010 Obie Gold Award-Master Bath Renovation
 - 2009-2013 Neighborhood Stabilization Program Developer

- **Vacation Rental Management** - La Barranca Breckenridge, CO
- **Neighborhood Concepts Inc.** - Partner-restaurant operations
- **Turner Broadcasting Services** - WCW Controller
- **Holiday Corporation** - Holiday Inn, Milpitas CA-Controller
- **University of Tennessee** - BS-Accounting

Professional Bio:

After stints in corporate America at Holiday Inn and Turner Broadcasting, Dawn ventured into the entrepreneurial sector joining a family restaurant business, starting a gourmet food and wine market and subsequently moving into real estate investment and development in the Virginia Highland neighborhood of Atlanta.

This move into real estate prompted her to get an interior design certificate from the Atlanta College of Art in 2000 and found a design/build residential construction company with her general contractor husband in 2001. In 2008, when the recession became apparent, she got her real estate license as a precursor to seeking government funding under the Neighborhood Stabilization Program. Environs Residential was awarded \$500K to purchase, rehab and sell homes in the Reynoldstown, Edgewood and Kirkwood neighborhoods under the program. All the homes had to be foreclosures and the rehabs had to be to standards beyond general building codes. The buyers had income restrictions in order to qualify to purchase the homes. Environs built 5 homes and donated one parcel to Parks and Rec under the program. The City of Atlanta awarded Environs Residential a Proclamation for responsible development and community awareness related to the Reynoldstown lot donated to Parks and Recreation.

Once the recession began to subside, Dawn was prepared to launch a real estate team offering a 360-degree approach to the home owner. The Environs Team offers full-service buyer and seller services, contract management AND vetted service providers for renovations, additions and repairs.

Additionally, having lived in the NE quadrant of Atlanta since 1988, Dawn provides a knowledge of Atlanta's communities and neighborhoods beyond that of most agents. She feels the most critical element of home selection is a good fit between the buyer and the community. Atlanta has a community for everyone. Environs can help Atlanta's residents find the right home within that community framework, and then stay engaged with our client over the term of their residence as their family grows, shrinks and evolves.

Websites and Social Media

Environs Real Estate Team	www.environsrealestate.com
Facebook-Environs Real Estate	www.facebook.com/EnvironsRealEstateTeam
Zillow Premier Agent	www.zillow.com/profile/Environs-Real-Estate/
Environs Residential	www.environsresidential.com
Facebook-Environs Residential	www.facebook.com/EnvironsResidential
LinkedIn	www.linkedin.com/pub/dawn-landau/2/b79/5a4